

# Annual Report 2020

OF AMERICAN HISTORY

## Year in Review

### Introduction

A typical annual report might start out describing a typical day at HSP—researchers in the reading room, conservators repairing a volume or eradicating mold from a collection. But the end of 2019-2020 was anything but "typical." HSP closed its doors to both users and staff in mid-March as much of the nation went into a period of quarantine—no collections being researched, no documents being repaired. For an institution already in a period of transition, the shutdown provided a valuable opportunity for reflection and evaluation. HSP's accomplishments remained impressive despite the truncated year. Read on to learn about the important ways HSP continues to connect its collections with the community and the generous supporters that make it possible.



### **HSP Elects a New Chairman**

HSP elected Eric W. Noll as Chair of its Board of Councilors at the 195th Annual General Meeting. Noll is currently the CEO of Context Capital Partners. A recognized industry leader in market structure and innovation, he has also served as the president and chief executive officer of ConvergEx Group, executive vice president of transaction services at NASDAQ, and managing director at Susquehanna International Group.



Noll works as a regular speaker, board member, advisor, and expert in regulatory matters. He has testified before the United States Senate and House of Representatives to guide policy on market structure, equity trading, and ETF trading. He also is a frequent on air contributor for CNBC, Bloomberg TV, and Fox Business; and has been profiled in numerous publications including *The Wall Street Journal*, *Reuters*, *Money Magazine*, and the *Financial Times*.

He provides a unique combination of strategic vision and executive acumen that will help lead HSP forward toward its 200th anniversary in 2024.

## Leadership Transitions

### **Interim President Announces Retirement**



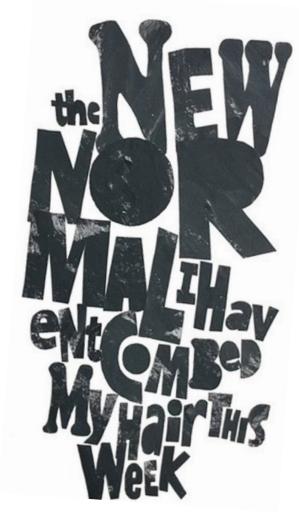
HSP Interim President & CEO Charles T. Cullen announced his retirement. Dr. Cullen served in this role from August 2016 when he was hired to implement a new strategic plan for the institution. He admirably led HSP through a turbulent period of transition and exploration. With a keen eye toward collaboration, he laid the groundwork for multiple significant partnerships that will augment HSP's infrastructure, programming, and visibility in the coming years. Dr. Cullen remained in the role while the board undertook an extensive executive search process. The institution is grateful for Cullen's steady leadership over four (plus) years.

### Highlights

### Serving History through a Pandemic

The history and heritage sector was hit hard along with every other aspect of daily life in our country, HSP included. A shutdown was mandated and a majority of staff furloughed. Operating with a skeleton staff and no longer able to serve researchers on site, we concentrated on other ways for serving audiences. As an actively collecting archive, one role that became clear was to lead an effort to document the pandemic in real time. In early May we solicited contributions from our users. They came in the form of journal entries, photographs, original artwork, and more. We look forward to curating this collection for future generations of researchers.

With our reading room closed to researchers, HSP concentrated on social media as a primary avenue to deliver content to interested users. We continued our two weekly social media campaigns throughout the shutdown for our more than 20,000 social media followers. #FoodieFriday features the contemporary preparation of a recipe from HSP's large collection of cookbooks, both published and manuscript. Every Monday, #OnlyAtHSP features a document or collection that is unique to HSP. We hope you'll continue to follow us on Facebook, Twitter, or Instagram to learn more about the unmatched breadth and depth of our collections.



Images donated by Dolores Poacelli

16,196 Facebook Followers
6,509 Twitter Followers
3,801 Instagram Followers



### **Audience Driven Programming**

For the people, by the people—that was the spirit with which HSP and its partner, Taller Puertorriqueño, undertook the Audience Embedded project with grant support from the Pew Center for Arts & Heritage (PCAH). Over two years, a group of educators, historians, artists, and community activists immersed themselves in Philadelphia's Puerto Rican cultural history. Drawing from the archival collections of HSP and Taller Puertorriqueño, and through guided community tours, the participants discussed the common themes and questions that arose from their experiences. The project's goal was two-fold: 1) to allow community members to design a program for audiences like themselves and 2) through the process, to explore the history of the Puerto Rican neighborhoods of Philadelphia and their similarities to other migrant experiences. The resulting website, hsp.org/neighbors, includes an interactive timeline with archival images and photos, oral histories, artwork, and more. It also dedicates an entire section to the mechanics of the project, its challenges, and its successes. We shared the project through panels at various professional conferences, such as the American Association for State and Local History (AASLH) annual meeting. The response and reaction to the Audience Embedded project was overwhelmingly positive with multiple participants excited to share the model for cross-cultural collaboration within their own communities.



### Documenting the Struggle for Women's Suffrage—Online

HSP is a principal partner in the In Her Own Right project, a digitization initiative led by the Philadelphia Area Consortium of Special Collections Library (PACSCL). The Greater Philadelphia region has a strong tradition of women's initiatives to expand their rights and opportunities with regard to political participation, education, work, property-holding, and cultural activities. This project has identified collections at numerous regional repositories (and beyond) that document the struggle for women's rights in the century leading up to the passage of the 19th Amendment.

Today, the online portal provides access to more than 130,000 archival images along with contextual essays and standardized descriptive metadata for search capability. The final phase of this project will expand beyond members of PACSCL to identify and digitize collections that represent the "hidden voices" of women who are frequently underrepresented in the traditional historical record.



94 New Collections Acquired

89.05 Linear Feet Processed

### By the Numbers





1,803

Research Requests

5,070 Reference Questions Answered On-site

**27**9 Rights & Reproductions Requests

11 New Finding Aids

601 Students Served

4,349 Publications Subscribers

Collections and 38 Individual Items Conserved

### Donors

#### **Institutional Partners**

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See list of additional donors here

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### Financial Review

### **Statements of Financial Position**

June 30, 2020 and 2019

Assets	2020	2019
Cash Contributions receivable Prepaid expenses Investments Property & equipment (net) Beneficial interest in perpetiual trusts	\$ 175,257 188,850 88,439 11,564,542 6,624,298 8,317,000	\$ 68,934 90,202 73,325 11,825,511 7,173,557 8,738,932
Total Assets	\$ 26,958,386	\$ 27,970,461
Liabilities		
Accounts payable and acrued expenses Note payable Note payable - Paycheck Protection Program Line of credit	\$ 150,880 - 334,200 425,000	\$ 204,673 200,000 - 1,675,000
Total Liabilities	\$ 910,080	\$ 2,079,673
Net Assets		
Without donor restrictions With donor restrictions Purpose and time restrictions To be maintained indefinitely	\$ 3,146,855 719,909 22,181,542 22,901,451	\$ 2,255,096 771,249 22,864,443 23,635,692
Total Net Assets	\$ 26,048,306	\$ 25,890,788
Total Liabilities and Net Assets	\$ 26,958,386	\$ 27,970,461

### **Statements of Activities**

June 30, 2020 and 2019

Revenues, Gains, and Other Support	2020	2019
Contributions and grants Interest and dividends Distributions from perpetual trusts Net realized and unrealized gains on investments Change in value of perpetual trusts Auxiliary activities Other income (net)	\$ 980,793 257,989 430,000 178,785 (421,932) 129,067 1,619,345	\$ 1,162,493 274,430 380,000 403,594 (55,068) 182,465 68,646
Total Revenue, Gains, Support	\$ 3,174,047	\$ 2,416,560
Expenses		
Program services Library and collections	\$ 1,400,817	\$ 1,495,810
Programs, publications, and special projects Supporting Services	450,614	767,137
Fundraising	223,291	681,871
Administration	392,552	556,862
Total Expenses	\$ 2,467,274	\$ 3,501,680
Change in Net Assets	\$ 706,773	\$ (1,085,120)